





### DANUBE CRUISE TOURISM WORKSHOP

October 17th 2018, Sofia

# (National Palace of Culture, hall on the 6th floor) 10:00 - 12:30

# Agenda

09:30 - 10:00	Registration (National Palace of Culture in the lobby in front of the hall on
	the 6th floor)
10:00 – 11:15	Panel discussion on development of cruise tourism in the Danube region
	Cruise companies
	Shipping agents
	Tour operators and travel agents
	Local and regional authorities
11:15 – 11:30	Coffee break (National Palace of Culture in the lobby in front of the hall on
	the 6th floor)
11:30 – 12:30	Panel discussion on improvement of navigability and cruise tourism in the
	Danube region – presentation of joint projects and good practices
	FARIWAY project
	<ul> <li>Projects by Executive agency for exploration and maintenance of the</li> </ul>
	Danube river
	BULRIS project
12:30 – 13:30	Lunch
13:30 – 17:30	B2B meetings (National Palace of Culture in the lobby in front of the hall on
	the 6th floor)

# **Background**

• The 7<sup>th</sup> EUSDR Annual Forum, which is to be held on October 18th and 19<sup>th</sup> in Sofia, is dedicated to culture and tourism as generators of growth and territorial cohesion in the Danube region







- Cruise tourism is an intersection between topics such as culture, tourism, transport & connectivity, security, environmental protection, protection of cultural and historical heritage, etc.
- Cruise tourism is among the fastest growing industries in the international tourism sector
- When it comes to cruise tourism, demand is still much higher than supply this trend is proven by the fact that the river cruises are sold out one year earlier
- The Danube River, together with the Rhine, is the most popular river for cruise tourism in Europe
- The Danube region is characterized by an exceptionally rich natural and cultural-historical heritage, which is a prerequisite for the development of tourism, incl. cruise tourism
- Cruise tourism is a tool for valorization of the natural resources and tourist attractions for the benefit of local communities along the Danube river
- Cruise tourism has a significant impact on the economies of the destinations included in the cruise programs
- The cruise tourism product is a "package" product, but it also offers a close touch with local traditions & culture and is characterized by great intensity and variety
- In the framework of the EUSDR, cruise tourism encompasses a wide range of stakeholders: cruise companies, shipping agents, local tour operators, port administrations, local, regional and national authorities, tourist guides, museums, nature parks, service providers, etc.

### **Participants**

- Tour operators and travel agencies
- Cruise companies/ Cruise ship owners
- Shipping agents
- Regional and local authorities from the Danube region
- Owners of ports infrastructure from countries of the Danube Region
- NGOs
- EUSDR PA 3 Steering Group's members
- Associations related to

The workshop is divided into two thematic parts:

- 1. Development of cruise tourism and Cruise destinations: the path to attractiveness and competitiveness what are tourists looking for, what do destination offer (cruise operator(s) and mayor(s) of Danube municipalities)
- 2. Discussion on improvement of navigability and cruise tourism in the Danube region.







# **Objectives**

- To bring together representatives of all target groups/stakeholder from as many countries as possible in the Danube Region
- To create the opportunity to present good practices and working models for development of cruise tourism products
- To provide a platform for dialogue between businesses and local/national authorities
- To outline the problems and challenges to: 1. the development of cruise tourism in different parts of the macro-region; 2. the cooperation leading to synergies and communication between stakeholders
- To highlight challenges to managing the Danube macro-region as a common cruise tourism destination
- To discuss challenges related to navigability in the Danube region and its relation to cruise tourism

# **Expected results**

- Raised awareness about the impact of tourism, culture, transport and other policies on cruise tourism products
- B2B meeting for cruise operators, service providers, local authorities and specialized organizations
- Discussion on best practices and exchange of ideas on development of cruise tourism in the Danube Region